>> We are looking forward to your visit

Your trade fair team «



Albert Detmers Managing Director Mestemacher Group



Prof. Dr. Ulrike Detmers Shareholder, Member of the central corporate management and speaker of the . <u>Mestemacher</u> Group



Anita Bruns-Thedieck Sales Director Mestemacher Group



Christine Detmers Managing Partner Detmers Getreideollwertkost GmbH



Aarta Głowacka Business Graduate Commercial Manager of the Mestemacher Group

Helmut Knoblauch

Export-Manager

Mestemacher GmbH







Thomas Nemitz Verkaufsleiter/ Key Account Manager Mestemacher GmbH



Katja Wiesbrock Business Graduate Sales/ Key Account Manager Product management Mestemacher GmbH



Marc Oberschelp **Overall Sales Manager** Aerzener Brot und Kuchen GmbH





Albert Hendrik Detmers Junior Export Manager

Ulrich Gausmann Head of Sales/ Key Account Manager lestemacher GmbH

Carsten Isermann Head of Sales/ Key Account Manager Mestemacher GmbH

Björn Kuhlmann Head of Sales/ Key Account Manager Mestemacher GmbH



IDEAI im Grille

REZEPTE





OCAC

Mestemache he hipestyle-baher GOURMET FOCACCIA

Käse & Zwiebel Brotspezialität mit Käse und Zwiebeln

IDEAL um Grillen, asten ode

REZEPTE für Din

DEA for the grill, toaster o

oven

Mestemacher the hipestyle-bakery



INVITATION

to attend the Anuga Food and **Beverage Trade Fair**

Hall 3.2 • Booth C21/C29 Messeplatz 1 • 50679 Cologne 07. - 11.10.2017

www.mestemacher-gmbh.com



Trade fair novelty mango-yoghurt slice from Aerzener confectionary

NER RES

Serving suggestions www.mestemacher-gmbh.com/recipes



To whom it may concern,

We invite you to visit our exhibition booth at the Anuga Food and Beverage Trade Fair. The trade fair team is at your disposal for expert discussions and the presentation of new products.

On Monday, 9 October 2017, from 2:00 p.m. until approx. 2:30 p.m., we will be hosting an expert discussion at our booth on the topic of "Smart Technology - Smart Work - Smart Life: ways out of DIGITAL Depression". We also extend a warm welcome to this event.

The bread and baked goods Mestemacher Group increased its sales volume by 3.3 per cent in 2016. The sales of the Mestemacher Group for 2016 was 156.1 million euros (151.0 million euros in 2015). The sales growth amounts to approx. 5 million euros. As such, the family-owned business' growth was much better than that of the overall market. There, according to Nielsen, sales in retail trade only increased by 0.5 percent in 2016.

What is more, the export share continues to constitute approximately 24 percent of overall sales. When adding the sales of the Benus subsidiary in Poland to the sales generated outside of Germany, the total foreign growth amounts to more than 29 percent. As such, foreign sales by far exceeds the average export share for bread and baked goods that was at 8.3 per cent in 2015.

The Mestemacher Group specialises in the production and sales of Westphalian pumpernickel, wholemeal breads, ethnic food specialities, frozen cakes and crispbreads. The breads are

pre-sliced, hygienically-packed and, thanks to a special pasteurisation process, remain fresh for up to six months when kept sealed.

We look forward to seeing you soon, in the name of the trade fair team

LIFESTYLE NEWS

EXPERT DISCUSSION

We would like to extend a warm welcome to the expert discussion, which will be held by Prof. Dr. Ulrike Detmers with Prof. Dr. Sarah Diefenbach, Professor for economic psychology at LMU Munich on the topic of

Smart Technology - Smart Work - Smart Life: Ways out of DIGITAL depression

The expert discussion will take place on

Date:	Monday, 9. October 2017
Time:	2:00 p.m. to approx. 2:30 p.m.
Venue:	Hall 3.2 • Booth C21/C29
	Messeplatz 1, 50679 Cologne



Prof. Dr. Sarah Diefenbach

Prof. Dr. Sarah Diefenbach is a professor of economic psychology at LMU Munich.

The researcher has busied herself with research on the user experience and the design of interactive products from the psychological perspective since 2017.

Her special field of interest is the emotional experience and the role technology plays in feeling good, self-improvement and social interaction in people's daily lives, as well as within the corporate context (digital corporate culture).

The methods developed by her for User Experience Evaluation and Design are deployed in numerous fields in science and in practice.



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Fritz Detmers Managing Director

Awards | Seals | Certificates | **Social Founder Seal**













DE-ÖKO-001 EU-/Non-EU-Agriculture





Papier aus vertwortungsvollen Quellen

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