

# MESTEMACHER GROUP

## CENTRAL MANAGEMENT

**Managing Partner Sales/Administration** Albert Detmers  
**Managing Partner Production/Technology/QA** Fritz Detmers

**Partner, member of the central management and spokeswoman of the Mestemacher Group; Head of Central Brand Management and Social Marketing** Prof. Dr. Ulrike Detmers

### Management Team

**Managing Director Production/Technology/QA:** Kim Folmeg  
**Managing Director Commercial Administration:** Marta Glowacka  
**Director of Sales:** Anita Bruns-Thedieck  
**Head of Purchasing:** Mark Luther

### Quantitative characteristics

<b>Group Sales:</b>	2015: EUR 151.0 million	2016: EUR 156.1 million	2017 (planned): EUR 157.0 million
<b>Group Investments</b>	2015: EUR 9.8 million	2016: EUR 6.1 million	2017 (planned): EUR 6.0 million
<b>Export component:</b>	2015: approx. 24%	2016: approx. 24%	
<b>Group Employees:</b>	2015 = 540	2016 = 545	

### Qualitative characteristics

<b>Member companies:</b>	Mestemacher GmbH, Gütersloh	Modersohn's Mühlen- und Backbetrieb GmbH, Lippstadt	Aerzener Brot und Kuchen GmbH, Aerzen	BENUS Spółka z o.o., Poznan (Posen), Poland
<b>Core products:</b>	Wholemeal bread specialities Ethnic food specialities	Tinned breads Wholemeal bread specialities	Wholemeal breads, frozen cakes, fresh cakes	Durable wholemeal breads, bread-crumbs, various trading goods for the Polish market
<b>Market Position:</b>	<p><b>Mestemacher Brand:</b> Niche supplier of bread specialities in speciality bread segment as an alternative to fresh bread service</p> <p><b>Aerzener Brand:</b> Entry-level range for fresh bread and handmade-quality frozen cakes</p>			

### Foreign Subsidiaries: BENUS Spółka z o.o.

**Managing Director BENUS Spółka z o.o.:** Ewa Kusiakiewicz (since 1 January 2017)  
**Managing Director BENUS Spółka z o.o.:** Przemyslaw Steinke