MESTEMACHER GROUP

CENTRAL MANAGEMENT

Managing Partner Sales/Administration

Managing Partner Production/Technology/QA

Partner

Member of Management Board

Spokeswoman Mestemacher Group

Albert Detmers Fritz Detmers

Prof. Dr. Ulrike Detmers

Management Team

Managing Director Production/Technology/QA:

Managing Director Commercial Administration:

Director of Sales: Head of Purchasing: Kim Folmeg Marta Glowacka Anita Bruns-Thedieck

Mark Luther

Quantitative characteristics

Group Sales:	2016: EUR 156.1 million	2017: EUR 158.3 million	2018 (planned): EUR 159.0 million
Group Investments:	2016: EUR 6.1 million	2017: EUR 5.0 million	2018 (planned): EUR 4.2 million
Export component:	2016: approx. 24%	2017: approx. 24%	
Group Employees:	2016 = 545	2017 = 558	

Qualitative characteristics

Member companies:	Mestemacher GmbH, Gütersloh	Modersohns Mühlen- und Backbetrieb GmbH, Lippstadt	Aerzener Brot und Kuchen GmbH, Aerzen	BENUS Spólka z o.o., Poznan, Poland
Core- products:	Wholemeal bread specialities Ethnic food specialities	Tinned breads Wholemeal bread specialities	Wholemeal breads, frozen cakes, fresh cakes	Durable wholemeal breads, bread- crumbs, various trading goods for the Polish market

Market Position: Mestemacher Brand: Niche supplier of bread specialities in self-service segment as an alternative to fresh bread service **Aerzener Brand:**

Entry-level range for fresh bread and handmade-quality frozen cakes

Foreign Subsidiaries: BENUS Spólka z o.o.

Ewa Kusiakiewicz Managing Director BENUS Spólka z o.o. Managing Director BENUS Spólka z o.o.: Przemyslaw Steinke

Status: January 2018 Non-consolidated revenue